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May 16, 2016

Mr. Ted Lovell
Jet Seal Asphalt Services
6500 S. Sunbury Road
Westerville, OH 43081

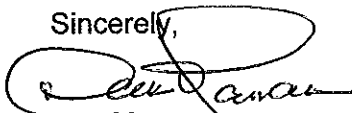
Dear Ted,

This letter is in reference to our conversation regarding the difference between the application of sealer by mechanical squeegee and mechanical spray. As I mentioned at the time, The Brewer Company and our 50 years of experience manufacturing pavement sealer believe that the most important elements in application of sealer is that the materials are mixed correctly and applied at the proper coverage rate. In our opinion, the method of application is irrelevant if both methods apply the same amount of material.

Some contractors may believe that a squeegee does a better job of "pushing" material down into microscopic cracks in the pavement. In reality, the squeegee is not pushing anything downwards, but simply dragging the material across the pavement. Squeegee machines can tend to leave more material on the pavement in some cases, but this can easily be duplicated with a spray system. In the end, if both processes leave the same amount of material on the pavement, the sealer will wear exactly the same.

If you have any questions or need further documentation, please let me know.

Sincerely,



Dan Massman
The Brewer Company
Territory Manager
Pavement Maintenance Division